

HP Storage Media Testimonial Quotes

See what our customer's are saying...



Businesses of all types and sizes depend on HP Storage Media for safe reliable data storage. Whether you are running a hospital, bank, or pharmaceutical manufacturing company, protecting your data is critical. See why our customers choose HP Storage Media to protect their data.

“Cheaper is not always better. We've tried other brands of storage media and we've been disappointed in the reliability of some of the tape cartridges. Netbank's experience is that HP's technology actually does work better together. It provides superior quality and reliability across the entire disk and tape storage line. We are comfortable that HP tape media has a strong future for many years to come.”

Todd Warnock, Director of Technology Services
NetBank
Internet Banking
Camden, SC 29020

“Not only are we saving valuable time and energy, HP storage media cuts back our paper and filing costs. It has saved our company a few times. When a loan officer does not return files to storage, HP makes it easily accessible from the computer. If our current software malfunctioned, our company could not run. Thanks to HP Storage Media, we have all of our data protected and available at all times.”

Carrie Ogdon, Compliance Officer
Fairfield Financial Mortgage Group, Inc.
Danbury, CT 06810

“HP Ultrium has been a life saver. We use lots of HP products, but HP Ultrium hands down is our most important.”

Tonya Roser
Martin Yale Industries Inc.
Wabash, IN 46992

“After purchasing HP's solution, our data backup has not only been easier but more manageable. We've cut down on our backup time as well as the time spent on managing the backup. As our data center continues to increase in size, we will continue to use HP's solutions to "back us up".”

Be Phan, Internal Network and Systems Engineer
AFTRA-SAG Federal Credit Union
Burbank, CA 91505

"We are continuing our migration to a 100 percent HP environment – from desktops, servers, and storage to switches and printers. HP has supported us every step of the way with advice, grants, and excellent service."

Kevin Johnson, Information Systems Program Manager
Fife School District
Six schools – grades Pre-K through twelve.
Fife, WA

"Since our office went paperless, we have a lot more data that needs to be backed up. The speed and reliability of the HP Ultrium Tape drives and Ultrium Storage media has made me and my entire office feel more secure about getting rid of all the paper cluttering our desks."

Anthony Kuefner Jr., IT Manager
Professional Group Plans
Employee Benefits
Hauppauge, NY 11788

"A backup is one of those things you hope you never have to use. But when I do have to restore data, I don't trust it to anyone but HP. HP media has proven time and time again to be solid, reliable and error free on our MSL6000."

Harold Kelley
H.L. Kelley Electric Company
Roanoke, VA 24015-2501

"We trust HP because every HP product is a result of HP's technology, technology for developing some of the most innovative and reliable products. HP Storage Media is a result of that technology. HP Storage Media is tried and tested by some of the world's greatest organizations. We wouldn't trust our data to anything less."

Ali Shah, Information Technology Manager
United Biochemicals, Inc.
Sanborn, NY 14132

"The main reason I use HP hardware and HP Ultrium tapes is because they work every time. My company trusts my decision to use HP solutions and I trust HP with my job."

Jason Barrio, Director of Operations
Instant Capital Funding Group, Inc.
Mortgage Company
Orange, CA 92867

"Last year when our system crashed we lost all our data from the past week. We had no server for a week while they tried to recover our data. Now we know that with our HP storage media we will never lose our valuable data again. Thanks HP."

Rosa Lee
Perfect Finish
Pine Hill, NJ 08021

"HP stands behind their products and HP storage media was a natural choice for Deloitte. HP storage systems have demonstrated that our data can be restored in an emergency. This is critical in our industry where losing data is not an option. That is Deloitte's commitment to our clients."

Angel Mosquera, IT Manager
Grupo Deloitte
Plaza Pablo Ruiz Picasso 1 (Torre Picasso)
28020 Madrid- Spain

"Ever since we started using our HP Autoloader I have had nothing but confidence in the performance of our backups. Not once have I been disappointed, or had to endure the pain of needing to access a backup tape and not being able to get the data that we need. Thanks HP, for giving me the peace of mind to concentrate on other important tasks."

Cindy Braatz, IS Manager
The VGM Group
Durable Medical Equipment Industry
Waterloo, IA 50701

“We are using HP tape drives and libraries. HP storage media, the number one brand of storage media worldwide, was the logical choice. We can't take chances with our customer's data.”

Malcolm Bramley, Technical Services Manager
Olympic Software/RaceO
Internet horserace gambling
Based in the UK and Canada

“The exceptional quality of HP storage media provides the confidence we need to guarantee us that our data is safe”

Mark Haley, Buyer
Galderma Productions
Pharmaceutical Manufacturing
Baie D'urfe, QC H9X3S4
Canada

“The combination of storage consolidation and virtualization with the HP SAN and the scalability and manageability of the HP server blades save us about 20 hours a month in labor. Yet, at the same time, we're doing more deployments and providing a higher level of service than ever before.

Kevin Frederick, Director of Technology,
Roger Williams Medical Center
Providence, RI

To learn more about storage media visit www.hp.com/go/storagemedia.